

# KINDRED Spirit

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## BEING A KINDRED SPIRIT STOCKIST

1. All magazines are supplied on a sale or return basis bi-monthly (UK only) — you only pay for the magazines you sell.\*
2. All postage and packing of magazines are paid for by Kindred Spirit.
3. After sending your initial order we'll send you that number every two months unless notified otherwise.
4. An invoice will be sent when the following issue is published - so you always pay in arrears. Payment is due when this invoice arrives. We charge £2.50\* for every copy sold, so you make £1.10 on each copy. You can deduct £2.50 for every masthead returned, and a prepaid envelope is supplied for your payment and mastheads.
5. **IMPORTANT — Stocking Kindred Spirit is a NO RISK/NO TROUBLE business, however for us to supply you on these terms it is important that you pay on receipt of the invoice.**
6. A statement will be sent clearly showing what is due.
7. The Ready Reckoner below will help you work out the value of any mastheads you return, and the amount due on magazines sold.
8. Unfortunately we are unable to offer free postage to stockists overseas, and suggest that the cost of postage is reclaimed from the sale of the magazine. The guide price is currently £5.00 for ten copies and nearly double that for twenty. This would be payable whether or not all the magazines are sold.

\* Credit Control measures: Unfortunately several stockists have broken the trust implicit in a sale or return transaction and we have to now put a time limit on the sale or return arrangement. Mastheads must be returned within 30 days of receiving the white invoice for that issue in order to qualify for the credit of £2.50 for each masthead, unless a special arrangement has been agreed with Kindred Spirit. Overdue accounts are now referred automatically to our in-house credit controller and the full amount will be liable for collection. For this reason the invoices and the delivery note are dated by payment due date, not delivery date as before. We very much regret having to install this safeguard, but it has proved necessary.

### READY RECKONER

| Quantity | Value  |
|----------|--------|
| 1        | £2.50  |
| 2        | £5.00  |
| 3        | £7.50  |
| 4        | £10.00 |
| 5        | £12.50 |
| 6        | £15.00 |
| 7        | £17.50 |
| 8        | £20.00 |
| 9        | £22.50 |
| 10       | £25.00 |
| 11       | £27.50 |
| 12       | £30.00 |
| 13       | £32.50 |
| 14       | £35.00 |
| 15       | £37.50 |
| 16       | £40.00 |
| 17       | £42.50 |
| 18       | £45.00 |
| 19       | £47.50 |
| 20       | £50.00 |

## HOW TO PAY

Payment is due when the invoice arrives.

You only pay for copies sold (within UK), so you always pay in arrears.

If you have any copies unsold of the past issue, simply tear/cut off the masthead from the front cover (see above) and deduct **£2.50** off the invoice total for every masthead returned.\*

A pre-paid envelope is supplied every two months to return any mastheads and cheque for the balance (only within UK). Please ensure your **NEW account code** is enclosed.

If paying by **BACS**, please use your **NEW account code** as a reference so that we can allocate payment to the correct account.



Masthead

